

This project is passionately dedicated to my mother in particular and

**PRIVATIZATION AND COMMERCIALIZATION OF
GOVERNMENT OWNED COMPANIES, PROBLEMS AND
IMPLICATIONS IN A DEPRESSED ECONOMY LIKE NIGERIA,
A CASE STUDY OF NITEL PLC**

BY

NKWUEKE CHUKWUEMEKA PAUL

PG/MBA/04/38208

0002205

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ABSTRACT

This research work has the title Privatization and commercialization of government owned companies in a depress economy like Nigeria.

The study was embarked upon to appraise the implication and problems of privatization government companies using NITEL as a test case. Issues like how do we assess the likely impact of privatizing government utilities like NITEL with respect to GNP growth and unemployment? How also we check whether privatization and commercialization will lead to effective redistribution of income among Nigerian citizens? How do we ascertain the implication of privatization and commercialization on market prices. A good number of works already caring similar topic were reviewed. In order to achieve the objectives, care was taken in collection of relevant data, using appropriate primary and secondary data like interviews, questionnaire, observation and personal experience. Target population was appropriately segmented into sample size of individual department. Bewly's formula was used in the determination of sample size and proportion allocated to individual department. Chi-square was used for hypothesis test. The data gathered were subsequently analyzed and interpreted using percentage weight. Consequently, the research found out that there is a significant relationship between economic growth and privatization and commercialization programme if NITEL is privatized. Also that privatization and commercialization will enhance the equitable distribution of the nation's wealth. The research concluded that privatization and commercialization might not lead to an immediate decrease in market price for the product of the firm. Finally, the research recommended that following as some administrative tools to improve on privatization exercise.

- Continuous research by Bureau of Public Enterprise (B.P.E) on ways of improving the operation of the exercise.
- Encouragement of private entrepreneurship in order to ensure competing Nigeria Interest. The book should give in these companies